PHASE 5: CAPSTONE PROJECT

Six months following the successful completion of the Final Assessment, candidates will be asked to present their Capstone Project. Candidates must submit a case study that illustrates how they successfully implemented a strategy or approach within their company which demonstrates their aptitude and understanding about how a Distribution Manager successfully performs on the job. The presentation may be submitted in writing as a thesis, presented in person along with a written overview/outline, or a combination of both as directed by their internal management. Candidates should expect the presentation to be up to 90 minutes in length. All Candidates must appear before the GRC to respond to questions whether presenting in person or in writing.

Capstone Project – Suggestions

During the 100+ hours of training and throughout the early days as a branch manager, candidates are required to keep a journal in preparation for the Capstone Project presentation. Suggestions and questions to help candidates prepare for the Capstone Project presentation are included below. Any additional visual aids, charts, or supporting documentation are recommended.

Candidates should remember they are selling themselves and the quality of their work experience to the MDM Graduation Review Committee [GRC] so that the GRC may validate knowledge and professionalism and ultimately present candidates with the MDM Certification.

If a Candidate does not achieve a passing score for either the Final Assessment or the Capstone Project, the will be allowed to retake at no additional cost with a letter from their mentor/advisor. Candidates will be offered on additional retake at a charge following a refresher from their course load and must show a commitment to passing the program. If the Candidate fails 3 times, they are no longer allowed to earn their MDM.

Note: Information presented by a candidate will be held in strict confidence by the Graduation Review Committee [GRC]. No candidate will be required to provide specific customer names and/or other confidential information not approved by the management of their company. In addition, no member of the GRC will be permitted to be present for a Capstone Project presentation by an individual in a similar of competing market.